



~\$30M

in production losses that could have been mitigated if the customer had subscribed to Baker Hughes RM&D ~\$1M

saved by our outage mitigation (20% shorter steam turbine outage)

Projected savings in this use case were calculated based on specific customer parameters to the best of our knowledge. Actual results may vary due to changes in these parameters and other influencing factors.



Case overview



European refinery

Technologies:

- Gas turbine
- Centrifugal compressor
- Steam turbine

Maintenance contract

Multi Maintenance Program (MMP)



Issues/impacts

Issues

Turbine trips

Impacts

- Production losses
- Higher maintenance costs
- Flaring



Solutions

Drivers

- Unplanned outage avoidance
- Proactive support
- Faster startup

Offering:

- OEM Asset Health (RM&D)
- OEM Asset Strategy (Maintenance Optimizer)



Value

Customer investment

• ~\$850K

Customer benefit:

 ~\$1.1M saved by outage mitigation over two years