

## Economics

### Reduced or avoided outage time

- Fewer unique part numbers to stock meaning less inventory cost
- Unnecessary calibration eliminated when Proximitor system components are changed
- Machine case remains closed for probe replacement between outages
- Longer probe lifetimes, usually more than the time between scheduled machine outages

### Reasons to believe

- At a recent Customer Advisory Board event, a major global company related that it took just a few hours for successful Bently Nevada vibration monitoring system commissioning. Commissioning of a similar machine with a non-BN system took a week.
- A major Middle East customer suffered a two-day delay after substituting another vendor's eddy current drivers.
- An unacceptable number of machine trips (more than 10) were the result of false trips from (non-Bently Nevada) substitutes.



### Bently.com

Copyright 2020 Baker Hughes Company. All rights reserved. The information contained in this document is company confidential and proprietary property of Baker Hughes and its affiliates. It is to be used only for the benefit of Baker Hughes and may not be distributed, transmitted, reproduced, altered, or used for any purpose without the express written consent of Baker Hughes.

Baker Hughes reserves the right to make changes in specifications and features shown herein, or discontinue the product described at any time without notice or obligation. Contact your Baker Hughes representative for the most current information.

BHCS32818A (12/2019)



# **Proximitor** Systems

### You asked, we're delivering...

Better responsiveness and reduced lead times

Lower expediting and processing fees

Longer product life

And it's all made in the USA

#### The Bently Nevada product line:

An industry leader in innovation and technology with a commitment to zero emissions.

## No surprises

- No false trips
- No missed trips
- No unplanned shutdowns
- · No machine catastrophes
- Avoid expensive, unnecessary machine teardowns
- Parts are interchangeable and available
- No re-calibration required when changing system components

## Confidence

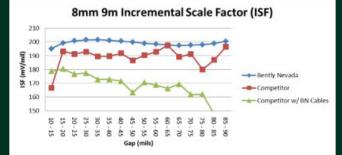
- Interchangeable components help ensure there are no subtle scale factor changes that introduce false trips and unplanned shutdowns-or result in a catastrophic machine event.
- Extremely precise manufacturing and test standards mean Proximitor system components can be mixed and matched while delivering out-of-the-box performance.
- Experienced Bently Nevada field service engineer is in your region and ready to quickly meet your needs.

Email: Bently.CustomerCare@bhge.com Call: 877 238 8808

## Machine availability

- Bently Nevada's reliable proximity probes can remain in the machine for decades.
- Cables and Proximitors can be replaced without disturbing the machine case while maintaining calibration.
- Proximity system component interchangeability is the result of extensive engineering and manufacturing standards.





8mm 9m Deviation From Straight Line (DSL)

